

OPEIU Local 39
Profit & Loss Prev Year Comparison
 January through October 2021

	Jan - Oct 21	Jan - Oct 20	\$ Change	% Change
Ordinary Income/Expense				
Income				
Expense Reimbursement	41,391.50	41,835.52	-444.02	-1.1%
Dues	289,625.82	323,269.63	-33,643.81	-10.4%
Staff Dues	1,395.00	1,557.75	-162.75	-10.5%
Financial Assistance	13,750.00	45,000.00	-31,250.00	-69.4%
Interest	59.89	115.34	-55.45	-48.1%
Refunds & Rebates	285.00	1,999.36	-1,714.36	-85.8%
Total Income	346,507.21	413,777.60	-67,270.39	-16.3%
Gross Profit	346,507.21	413,777.60	-67,270.39	-16.3%
Expense				
PCT Expenses				
OPEIU International				
OPEIU Convention Fund	1,300.00	1,170.00	130.00	11.1%
OPEIU Education Fund	1,500.00	1,200.00	300.00	25.0%
OPEIU PCT	83,163.52	43,462.16	39,701.36	91.4%
OPEIU Strike Fund	15,242.40	14,982.00	260.40	1.7%
State Fed of Labor PCT	7,630.80	7,506.00	124.80	1.7%
Total OPEIU International	108,836.72	68,320.16	40,516.56	59.3%
Other PCT				
SCFL PCT	5,974.30	6,057.10	-82.80	-1.4%
Utility Workers Coalition PCT	51.00	54.60	-3.60	-6.6%
Other PCT - Other	799.40	442.50	356.90	80.7%
Total Other PCT	6,824.70	6,554.20	270.50	4.1%
PCT Expenses - Other	0.00	47,283.38	-47,283.38	-100.0%
Total PCT Expenses	115,661.42	122,157.74	-6,496.32	-5.3%
Membership Expenses				
Contract Campaign Buttons	86.54	0.00	86.54	100.0%
Facebook	90.00	0.00	90.00	100.0%
Foreign Transaction Service Fee	5.15	0.00	5.15	100.0%
Election Buddy	515.00	19.00	496.00	2,610.5%
LM2 / 990 Tax Filings	150.00	495.00	-345.00	-69.7%
Arbitration Fees	0.00	1,500.00	-1,500.00	-100.0%
Membership Outreach	728.44	2,420.99	-1,692.55	-69.9%
Classes/Conferences/Education	635.00	0.00	635.00	100.0%
Legal	35,408.00	41,905.91	-6,497.91	-15.5%
Reimb. for Union Business	164.75	0.00	164.75	100.0%
Refund of Dues & Init Fees	404.22	827.00	-422.78	-51.1%
Website Development/Support	1,161.00	1,419.00	-258.00	-18.2%
Total Membership Expenses	39,348.10	48,586.90	-9,238.80	-19.0%
Staff Expenses				
Rose Cottage	0.00	73.24	-73.24	-100.0%
Medical Reimbursement / Bonus	1,869.28	0.00	1,869.28	100.0%
Steward Allowance	4,370.00	3,025.00	1,345.00	44.5%
Board Allowance	1,680.00	1,140.00	540.00	47.4%
Hourly Employee Wages	1,513.08	0.00	1,513.08	100.0%
Salaried Employee Wages	158,705.11	194,006.91	-35,301.80	-18.2%
Mileage Reimbursement	85.68	583.06	-497.38	-85.3%
Pension Contribution	18,872.68	26,137.87	-7,265.19	-27.8%
Payroll Taxes	12,803.88	15,711.74	-2,907.86	-18.5%
Disability & Life Insurance	2,582.07	4,086.04	-1,503.97	-36.8%
Total Staff Expenses	202,481.78	244,763.86	-42,282.08	-17.3%
Office Expenses				
Tax Filings	525.00	0.00	525.00	100.0%
ICHRA	4,560.44	0.00	4,560.44	100.0%
GoToMeeting	202.56	0.00	202.56	100.0%
Printer Ink	591.93	0.00	591.93	100.0%
Adobe	189.77	0.00	189.77	100.0%
Quill Corporation	80.67	118.14	-37.47	-31.7%
Intuit	685.75	685.94	-0.19	0.0%
Madison Computer Works	497.42	52.75	444.67	843.0%
Nextiva	922.48	99.80	822.68	824.3%
Linked In	569.61	63.29	506.32	800.0%
Ingram Cloud	547.50	91.25	456.25	500.0%
Constant Contact	490.00	70.00	420.00	600.0%
Computer - License / Security	0.00	59.99	-59.99	-100.0%
Workers' Comp	823.00	802.00	21.00	2.6%
Property & General Liability	682.00	605.00	77.00	12.7%
Bond & Liability Insurance	534.00	0.00	534.00	100.0%
Equipment Purchase & Repair	0.00	232.10	-232.10	-100.0%
Office Supplies	231.65	406.83	-175.18	-43.1%
Postage	134.40	219.60	-85.20	-38.8%
Rent	8,100.00	9,900.00	-1,800.00	-18.2%
Telephone & Internet	1,658.10	1,993.60	-335.50	-16.8%
Office Expenses - Other	422.27	6,032.34	-5,610.07	-93.0%
Total Office Expenses	22,448.55	21,432.63	1,015.92	4.7%

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Total Expense	379,939.85	436,941.13	-57,001.28	-13.1%
Net Ordinary Income	-33,432.64	-23,163.53	-10,269.11	-44.3%
Other Income/Expense				
Other Income				
Chemical Bank	0.00	57,587.50	-57,587.50	-100.0%
Total Other Income	0.00	57,587.50	-57,587.50	-100.0%
Net Other Income	0.00	57,587.50	-57,587.50	-100.0%
Net Income	-33,432.64	34,423.97	-67,856.61	-197.1%